

# AT A GLANCE

### MOLLOY ASSOCIATES

SERVING THE BEST IN EQUIPMENT FINANCE AND ASSET BASED FINANCE





Since 1972, Molloy Associates has provided exceptional executive search services on a nationwide basis to employers in the equipment finance and leasing and asset based finance industries. Our recruiters possess extensive business and finance experience and have unparalleled access to prospective candidates making Molloy Associates the best option for your search needs.

We have successfully recruited top talent for industry leaders from within and outside the niche specialties we serve. Our boutique recruitment agency values quality over quantity emphasizing pre-screening and matching candidates to position specifications. Our expertise and specialization make us the chosen source for equipment finance and leasing and asset based finance recruitment.

If you want exceptional additions to your team, you deserve the benefits of Molloy Associates' unique resources to fulfill your hiring goals. When you retain our recruiting services, you can rest assured that we will endeavor to understand your needs and provide quality candidates.













fill rate for senior positions

Sister company, Monitor
Magazine readership

# of years in financial services of the Molloy Associates' leadership team

8096
repeat business repeat business repeat business

8K

Sister company,
ABF Journal
Magazine
readership

SOOO of the people we place have prior equipment finance experience

Number of years in business

### **PLACEMENTS**

percent of placements are in Sales and Business
Development

IT, Credit, Finance, Accounting, Marketing, Operations, Asset Management and Syndication

## Representative Search List

Function	Position	Industry	Type of Company
Asset Management	Asset Management Leader	Equipment Finance	Bank
Credit	ABL Underwriter Credit Officer	Asset Based Finance Asset Based Finance	Independent Leasing Company Independent Leasing Company
Finance	Chief Financial Officer	<b>Equipment Finance</b>	Independent Leasing Company
Leadership	SVP Transportation Chief Operating Officer	Equipment Finance Equipment Finance	Independent Leasing Company Bank
Legal	General Counsel	Equipment Finance	Independent Leasing Company
Marketing	Digital Marketing Manager Marketing Manager	Equipment Finance Equipment Finance	Independent Leasing Company Independent Leasing Company
Operations	VP Portfolio Operations Documentation Manager	Equipment Finance Equipment Finance	Bank Bank
Risk	Underwriting Manager ABL Underwriter Chief Credit Officer Risk analyst	Equipment Finance Asset Based Finance Equipment Finance Asset Based Finance	Independent Leasing Company Bank Independent Leasing Company Independent Leasing Company
Sales	VP Structured Finance EVP Sales VP Equipment Finance Director Clean Technology Regional Sales Manager - A/C Sales Enablement Leader VP Commercial Leasing VP Direct Sales Program Manager ABL Originator ABL Originator	Equipment Finance Asset Based Finance Asset Based Finance	Independent Leasing Company Independent Leasing Company Bank Independent Leasing Company Independent Leasing Company Independent Leasing Company Bank Independent Leasing Company Bank Independent Leasing Company Independent Leasing Company
Syndication	Syndication Manager	Equipment Finance	Independent Leasing Company
Technology	Director IS	Equipment Finance	Independent Leasing Company





## Team Leadership



#### LISA RAFTER, SENIOR PARTNER

Lisa Rafter is the owner and president of Molloy Associates. She is also the publisher of Molloy's sister company, the Monitor magazine, the leading publication in the equipment finance industry. Lisa has been publishing in the financial services industries for over 25 years and also publishes ABF Journal, DealMaker Magazine, and Commercial Factor.

E-mail: lisa.rafter@monitordaily.com

Phone: 610-213-9105



#### SCOTT J. PREISER, SENIOR VP

Scott Preiser has 30 years of experience leading independent and bank owned leasing companies in a variety of niche equipment finance markets having held marketing and sales positions with GE Capital, The Neptune Group, and PNC Bank-Equipment Finance. Scott is also a founding partner at HealthCapital. Scott joined Molloy Associates in September of 2021 and is using his deep industry insight to work with clients to fill roles within their organizations.

E-mail: scott.preiser@molloyassoc.com

Phone: 561-334-6870



## MOLLOY ASSOCIATES CONTACT

SERVING THE
BEST IN
EQUIPMENT
FINANCE AND
ASSET BASED
FINANCE

7 Hansen Court Narberth, PA 19072 215-850-1252 www.molloyassoc.com