

# monitor 2025 Media Kit

Monitor helps financiers, technologists, advisors and service providers elevate their brands in the \$1.2T Equipment Finance industry like no one else.

Print | Digital | Website | E-News | Directories | Industry Jobs

## Over 50 Years of Equipment Finance Industry Leadership

"Monitor publications, events and activities have been an unrivaled daily driver of information, insights and growth opportunities for equipment finance industry participants for over five decades. We deliver vehicles for enhanced brand recognition, referral volume, syndication and funder relationships, data, insights and the most coveted and powerful recognition engine to build a brand on.

More than that, we connect and develop people, fuel new ideas and deliver results that position our clients to win for the road ahead."

Sina Xv. Laster

Lisa Rafter. Publisher and CEO

### monitor

The industry's daily driver of e-news and insights along with the most powerful print publication in the industry.

## suite

A collection of premium research, data and insights to help financiers make better business decisions.

SBFI

Small Business Finance Insights is an online publication serving TPOs and their funding sources.

#### MOLLOY ASSOCIATES

Commercial Finance industry specialists in executive recruitment since 1972

### abfjournal

One of the leading specialty finance publications serving lenders, advisors, sponsors and service providers.

### \*converge

Events that focus on building the innovative future of equipment finance with fellow industry leaders.

## secured

Commercial capital providers can unlock breakthrough research insights, quickly and affordably.



A leadership program designed to build, challenge and inspire best-in-class leaders within the equipment finance industry.

# Decision Makers Depend on *Monitor*

Monitor's audience is comprised of over 15,000 loyal equipment finance industry executives, institutional capital providers, next generation leaders, third-party originators, advisors, service providers and more. Our solutions are delivered through a variety of platforms but assemble to deliver a single powerful value element:

We're *the daily driver* of better business decision making in the commercial equipment finance industry.



83%

Of industry senior executives are subscribed to Monitor publications

**71%** 

Of industry senior executives interact with Monitor publications at least 3x per week

64%

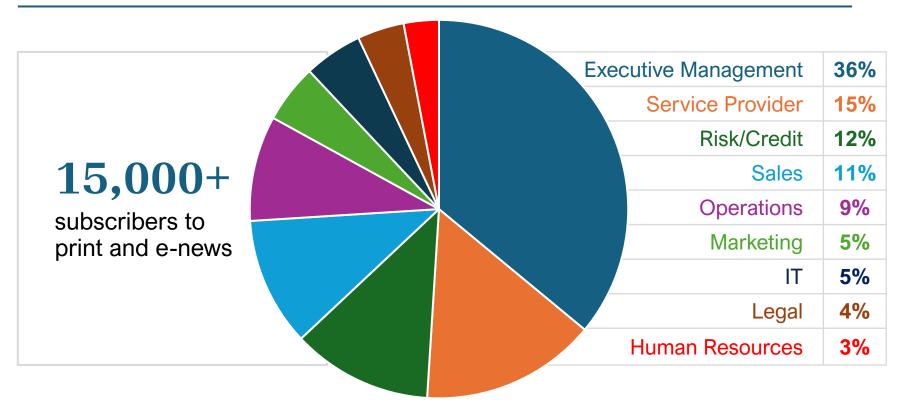
Of our subscriber list has been subscribed for over 10 years







### **Audience Breakdown**



### **Segments**

**27%** 

Independent Finance Company

**26**%

Bank / Bank-Owned Finance Company **22**%

Broker

**15%** 

Service Provider 8%

Captive

3%

Equipment Seller / Other

### **Media Kit Elements**

The following pages of *Monitor's* 2025 media kit provide information about several advertising platforms. Prices are "a la carte." If your company is considering advertising on more than one platform, discounts are available!

As you review the 2025 media kit, consider how you might bundle our offerings to maximize your savings. For more information on custom package options and discounts, please give us a call.



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# 2025 Editorial Calendar

Issue	Dates	Print Focus	Features	Bonus Distribution
JAN/FEB	Space: 1/13 Material: 1/17	BEST COMPANIES	<ul><li>Best Companies</li><li>Notable Company Anniversaries</li><li>2025 Asset Class Outlooks</li></ul>	Various Industry     Conferences throughout     the Year
MAR/APR	Space: 2/10 Material: 2/14	FUNDING SOURCES / TOP 30 INDEPENDENTS	<ul> <li>Annual Ranking of Top 30 Independents</li> <li>Funding Sources / Capital Markets</li> <li>Buy Side Update / M&amp;A Outlook</li> </ul>	<ul><li>ELFA Funding</li><li>NEFA Spring</li><li>AACFB Annual</li></ul>
MAY/JUN	Space: 3/31 Material: 4/4	NEXTGEN / VENDOR FINANCE	<ul> <li>Annual Vendor Rankings</li> <li>2025 Next Generation Profiles &amp; Insights</li> <li>2019 NextGen: Where are They Now?</li> </ul>	<ul> <li>Various Industry Conferences throughout the Year</li> </ul>
MONITOR 100	Space: 5/19 Material: 5/23	MONITOR 100	<ul> <li>Ranking by Assets, Volume &amp; More</li> <li>Spotlight on New Arrivals/Leadership</li> <li>Comprehensive Analysis &amp; Dimensioning</li> </ul>	Various Industry     Conferences throughout     the Year
JUL/AUG	Space: 6/23 Material: 6/27	MONITOR 101+ / BROKERS / CUTTING EDGE TECH	<ul> <li>Ranking of 101+ Largest Companies in EF</li> <li>Brokers Take Center Stage</li> <li>Emerging &amp; Cutting-Edge Technology</li> <li>Working Capital/Cash Flow</li> </ul>	AACFB Commercial Financing Expo
SEP/OCT	Material: 9/2 Material: 9/5	ANNUAL FUNDER & SERVICES DIRECTORY	Guide to Funding Sources, Service Providers, and Technologies Serving the Equipment Finance Industry	Various Industry     Conferences throughout     the Year
SEP/OCT	Space: 9/8 Material 9/12	FALL CONFERENCE / ICONS / MARKET LEADERS	<ul> <li>2025 Monitor Icons</li> <li>Views from Technology Leaders</li> <li>The Most Important Issues in EF Today</li> <li>Market Leaders Top 5 Asset Classes</li> </ul>	<ul><li>ELFA Annual Conference</li><li>NEFA Fall Conference</li></ul>
NOV/DEC	Space: 10/6 Material: 10/10	TOP WOMEN IN EQUIPMENT FINANCE / BANK 50	<ul> <li>2025 Top Women in EF Profiles</li> <li>Ranking of Top 50 U.S. Bank Affiliates</li> <li>Views from the Top Women in EF</li> </ul>	Various Industry     Conferences throughout     the Year

### **Editions:** There is No Substitute













### 15,000 Strong.

Our editions (Print + Flipbook + Digital) are on the desk and website browsers of virtually every equipment finance decision maker and 15,000 industry participants. With additional circulation at major industry conferences throughout the year, there is no substitute for this kind of brand visibility.

Published seven times each year, *Monitor* features include several rankings — the Monitor 100 and 101+, Top 30 Private Independents, Top 40 Vendor and Bank 50, plus annual NextGen and Top Women in EF and unmatched coverage of the most pressing issues facing the sector.

The *Monitor's* digital edition is now provided in two formats — flipbook and digital — to provide readers with viewing options and advertisers with multiple ways to reach our audience.

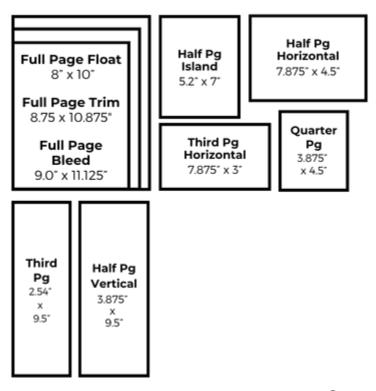
# **Editions**





### **Rates & Specs:**

INSERTION FREQUENCY AND COST PER INSERTION							
Ad Size	1X	2X	3X	4X	5X	6X	7X
Full Page	\$5,395	\$5,060	\$4,840	\$4,780	\$4,710	\$4,645	\$4,585
Half Page Island	\$2,770	\$2,570	\$2,425	\$2,380	\$2,340	\$2,305	\$2,265
Half Page	\$2,270	\$2,090	\$1,990	\$1,955	\$1,920	\$1,890	\$1,855
Third Page	\$1,850	\$1,685	\$1,610	\$1,580	\$1,550	\$1,510	\$1,480
Quarter Page	\$1,275	\$1,160	\$1,100	\$1,070	\$1,060	\$1,035	\$1,015
Back Cover	\$5,980	\$5,760	\$5,565	\$5,480	\$5,395	\$5,310	\$5,125
Inside Covers	\$5,880	\$5,660	\$5,465	\$5,390	\$5,315	\$5,235	\$5,075
Two Page Spread	\$7,205	\$6,930	\$6,650	\$6,565	\$6,470	\$6,380	\$6,065



# **E-News:** The Daily Driver

### Over 300,000 Clicks Every Year

It's unimaginable to work in equipment finance without starting your day with *Monitor's* daily e-news. For decades, the industry has trusted e-news for the news, insights, and resources to drive their business decisions—daily.

If you are looking to drive more than just brand awareness and uncover actionable sales opportunities, *Monitor's* daily e-news powers new business relationships.

Over 15,000 subscribers click e-news content more than 300,000 times annually. Think bigger and get growing.

DAILY	DAILY E-NEWS FREQUENCY (TIMES PER WEEK)						WEEKLY WRAP-UP
Duration	1X	2X	3X	4X	5X		Occurs 1X Per Week
12 Months	\$6100	\$10,795	\$15,280	\$19,775	\$22,900	PLUS+	\$6,100
6 Months	\$3550	\$6,390	\$9,055	\$11,750	\$13,600	JS+	\$3,550
3 Months	\$2,175	\$3,885	\$5,510	\$7,135	\$8,275		\$2,175



**Experience Monitordaily E-News** 



# Website: High ROI Brand Elevation

#### More Than 1.8MM Annual Site Visits

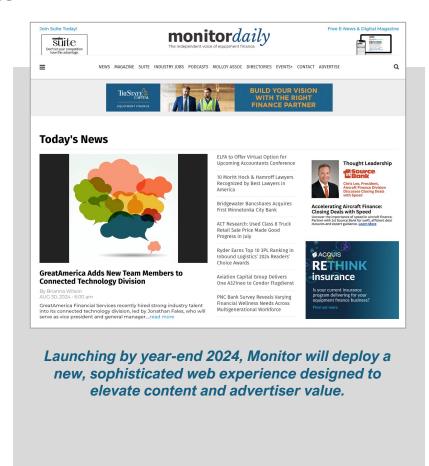
What happens when you combine the power of e-News click activity, heavy organic search volumes and one of the most bookmarked sites in its sector, resulting in direct site actions?

News, opinions, thought leadership, data, podcasts, livestreams, jobs, events, directories and more are housed within the Monitor web experiences and surrounded by advertiser "run of site" display advertising. A very affordable entry point creates an opportunity for high ROI brand impact.

### One Price, Three Ads!

CONTRACT COST (DURATION)					
Banner Type	12 Months	6 Months	3 Months		
All Banners	\$6100	\$3,300	\$2,175		

<sup>\*</sup>Includes one of each (Leaderboard, Skyscraper & Box Banner)



# **Dedicated Email:** Amplify Your Story



Acquis specializes in insurance for equipment finance and has been delivering solutions for leading global brands in leasing since 2009. Acquis are experts in designing insurance solutions that create value for your customers, protect your assets and reduce risk. And they manage the end-to-end insurance administration on your behalf, so they remove the hassle too!

If you're frustrated with your current insurance service or looking to add value to your finance offering, now could be the perfect time to rethink insurance.

Acquis insurance solutions deliver:

- v quick booking of deals without disruption to the sale Nighest quality protection from day one and throughout the finance
- outsourced insurance administration managed by a highly
- veceptional customer service with a 98% customer satisfaction

With extensive experience delivering insurance solutions to the global leasing industry, Acquis has the program, experience and servicing expertise to deliver exceptional added value to your finance offering.

Reach out to MD Brian Madison today to rethink your insurance.





### Our List. Our Email Credibility. Your Brand.

Monitor's Dedicated Email is an exclusive email with your company's message sent to our 15K subscribers. In addition, your company's message will be included in our daily e-news every day for the entire week. Take advantage of this spotlight opportunity to publish your company's message to Monitor's readers. Space is limited. Reserve early.

Showcase your firm's:

- New product releases
- White papers
- Company announcements
- Personnel news
- Deal highlights
- **Event promotions**

### For Customized Pricing:

Contact Susie Angelucci at 484-459-3016 or email susie.angelucci@monitordaily.com

> **Experience Dedicated Email**



# Thought Leadership: Level Up

# Seeing Your Brand is One Thing. Targets Experiencing Your Intellectual Capital is Another Level.

Demonstrate your expert commentary with our thought leadership opportunity! Showcase your expertise and start a dialogue to establish brand visibility. Advertisers provide a logo, headshot and a link to a thought leadership video or article/blog and we share and promote it via our E-news, website and social media.

Your content featured in the Monitordaily e-news for two weeks

Your content on Monitordaily homepage for two weeks

Your content posted on our social media platforms

**Investment: \$2,650** 

# For More Customized Products:

Ask about our custom podcasts, livestreams, advertorials, research reports, company profiles & more.



# Directories & Company Spotlights: Ensure your Company is an Answer.

### Comprehensive Print and Online Directory Listings to Ensure Your Company is an Answer When the Market Seeks Solutions.

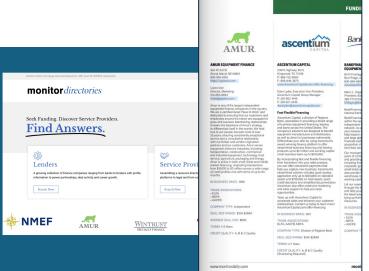
In early in conference season, *The Funding Source* feature in March/April edition offers a spotlight on participating lenders.

The Annual 2025/26 Service Provider & Funding Source Directory is released in October as companies work to secure strong year-end finishes and develop business plans for the coming year.

Online listings are "always on," featured in daily e-news and on the Monitor website.

See pricing on next page.

Launching by year-end 2024 as part of the website enhancement, Monitor will deploy a modern, searchable directory for financiers and service providers.





# **Directories & Spotlights**

#### The Funding Source Issue

The Funding Source Issue (Published Mar/Apr)	Investment
Full Page Spotlight Ad	\$1895

#### 2025/26 Service Provider & Funding Source Directory

The Annual Directory (Published Q4)	Investment
Full Page + Premium Listing	\$2095
Third Page + Premium Listing	\$1095
Premium Listing Only	\$750

#### **Online Directory Only**

Online Listing Period	Investment	
12 months	\$1395	

### **Bundle and Save!**

Contact Susie Angelucci at 484-459-3016 or email <a href="mailto:susie.angelucci@monitordaily.com">susie.angelucci@monitordaily.com</a> and ask about our custom package options for further savings.

# **Employment:** Find Your People

### Job Posting/Featured Employer

The most cost-effective hiring solution in the equipment finance industry, Monitor's Featured Employer job postings reach over 15K readers every day and generate more than 18K page views during a typical 30-day posting period, ensuring maximum exposure to a wide audience of potential applicants.

#### Your company logo and job will be included in:

- Monitor's daily e-news broadcast for the duration of your posting to 15K subscribers
- Your company logo & job featured prominently on our homepage
- Your company & job featured on Monitor's employment page with direct link to your company
- Logo and job featured on a landing page of the digital magazine
- Jobs are posted on LinkedIn

WEB CONTRACT RATES						
Online Posting Options # of Postings Cost per Posting						
	Single	\$690				
Standard 30-Day Posting	Each Additional Ad or Reposting an Ad	\$620				

Contract and pre-pay for three or more 30-day web postings and take advantage of significant savings! These prepaid postings may be used at any time within your 12-month contract period.

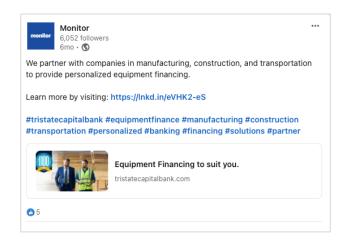


WEB CONTRACT RATES			
Online Posting Options	# of Postings	Cost per Posting	
Prepaid Multiple Posting Contract	3-6	\$550	
	7-10	\$495	
	10+	\$445	

### **Get Social:** Elevate Your Brand

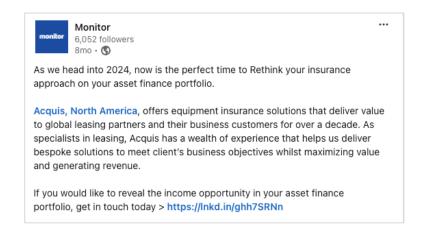
We have two offerings that elevate your brand to growing list of 8,000+ followers, a "shared link" or a "shared post". Both options include your content being featured on LinkedIn alongside our ongoing daily content.

Your content will be pinned to the top of each of our social media pages for 5 business days (for example, if your content is pinned on a Monday, it will remain there until the following Monday).



**SHARED LINK:** For a shared link, provide a URL to your page (blog, website update, etc.) and 50 words of copy that gets people excited to click. We'll post it to our followers and pin it to the top of our LinkedIn for 5 days.

Rates: \$995/post



SHARED POST: For a shared post, provide links to content you've already posted on social media (Facebook, Twitter, LinkedIn). We'll share or repost it, adding 50 words of copy from Monitor's perspective to enhance the message or direct followers to your content.



### **Small Business Finance Insights**

Working Capital | Equipment | Commercial Real Estate | SBA

### Reach the lenders that power almost 50% of United States GDP

Small Business Finance Insights (SBFI) serves the small business lending sector with unmatched research, data and insights to power growth and better business decisions.

**8,000**+

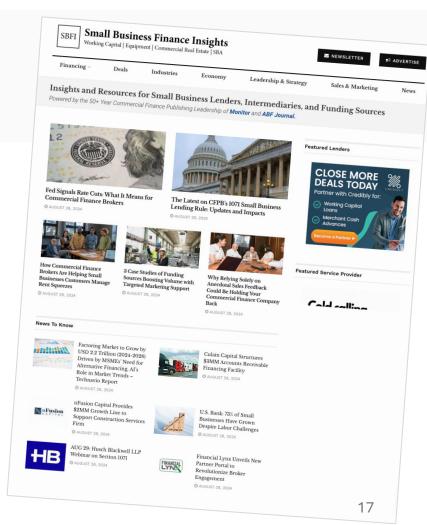
1,500+

Small Business Lenders, Brokers, Advisors and Intermediaries Intermediary Funding Sources

Covering all types of small business lending (equipment, SBA, working capital and real estate), SBFI delivers a premium channel to enhance awareness and consideration of your company as a funder or service provider to small business lenders. Through email newsletter, web display advertising and more, advertisers have the low-cost opportunity to maximize reach and ROI in this sector.

#### Pricing follows, but for more information:

Contact Susie Angelucci at 484-459-3016 or email susie.angelucci@monitordaily.com





### **Small Business Finance Insights**

Working Capital | Equipment | Commercial Real Estate | SBA

WEEKLY NEWSLETTER					
Duration	Horizontal Banner (600x120)	Box Banner (300x250)			
12 Months	\$5,850	\$4,295			
6 Months	\$3,255	\$2,735			
3 Months	\$1,795	\$1,495			

WEB CONTRACT COST (DURATION)					
Banner Type	12 Months	6 Months	3 Months		
All Banners	\$4425	\$2400	\$1575		

### SBFI Small Business Finance Insights Working Capital | Equipment | Commercial Real Estate | SBA

✓ NEWSLETTER

**₹** ADV

Financing

Deals

Industries

Leadership & Strategy

Sales & Marketing

 $In sights\ and\ Resources\ for\ Small\ Business\ Lenders, Intermediaries, and\ Funding\ Sources$ 

Economy

Powered by the 50+ Year Commercial Finance Publishing Leadership of Monitor and ABF Journal.





Featured Lenders

# CLOSE MORE

#### **Research & Insights**

Fed Signals Rate Cuts: What It Means for Commercial Finance Brokers The Latest on CFPB's 1071 Small Business Lending Rule: Updates and Impacts

#### Let's Bust Some Myths.

Think we only finance transportation equipment? Think again.

<u>Click now</u> to see how we've got you covered from asphalt pavers to Zambonis.



INDUSTRY VOICES: Seizing
Opportunity in Today's Equipment

Finance Market as a Third-Party
Originator

3 Case Studies of Funding Sources Boosting Volume with Targeted Marketing Support How Commercial Finance Brokers Are Helping Small Businesses Customers Manage Rent Squeezes

Why Relying Solely on Anecdotal Sales Feedback Could Be Holding Your Commercial Finance Company Back







monitor

# **Print Specs**

Full Page Float: 8" x 10" Half Page Island: 5.2" x 7" Third Page: 2.54" x 9.5"

Full Page Trim: 8.75 x 10.875" Half Page Horizontal: 7.875" x 4.5" Third Page Horizontal: 7.875" x 3" Full Page Bleed: 9.0" x 11.125" Half Page Vertical: 3.875" x 9.5" Quarter Page: 3.875" x 4.5"

Two Page Spread: Trim size 17.5" x 10.875", add .125" on all four sides for a full bleed = 17.75" x 11.125"

Full Page & Two Page Spreads: Keep live matter .25" in from trim

Acceptable File Format: PDF Only DO NOT INCLUDE CROP OR REGISTRATION MARKS. We only accept PDF files created to PDF/X-la or High Quality Print (CMYK) settings with all fonts images embedded. We do not accept native or EPS files.

We are not responsible for ad reproduction if PDF specifications are not met.

Origination, Settings, Color and Resolutions Document size should be built to specified size with no additional border/white space. Ads can be originated in any program that will support the creation of Adobe Portable Document Format (PDF) files. Original program files are not acceptable.

All color images must be saved in CMYK. B&W images may be saved as grayscale. Spot, Pantone (PMS) and RGB are not acceptable. We cannot be held responsible for inaccurate color conversion on ads submitted incorrectly. Embedded image resolution should be at least 300dpi at 100%. We cannot be held responsible for image reproduction is original image is less than specified above.

Any traps, overprints or reverses should be done in native file prior to exporting to High-Quality PDF. Full page bleed ads should be created to the trim size of the publication PLUS ADDITIONAL .125"" BLEED. For bleed, background should extend at least 1/8" (18pts) on all four sides of ad. Color Proofs/Digital Reproduction To ensure color matching, every color ad should be accompanied by a color proof, sized at 100% and appearing exactly as the advertiser expects. Some ad elements may appear to print correctly on ink-jet or laser printers but will not print correctly on press. Monitor is not liable for the final color output if a proof is not supplied.

# E-News + Digital Specs

#### **BANNERS FOR MONITOR E-NEWS**

Banner Size: 600px x 120px

All art must be smaller than 256KB and should be in JPG, GIF or PNG format. Please supply the URL to where your banner should link. URL's with UTM codes are allowed. Animation is NOT supported. Code-based ad servicing and Third-party ad servicing/tracking are not supported.

#### **BANNERS FOR SBFI E-NEWS**

Box Banner Size: 300px x 250px

Horizontal Banner Size: 600px x 120px

All art should have a maximum file size of 256K and should be in JPG, GIF or PNG format. Please supply the URL to where your banner should link. URL's with UTM codes are allowed. Animation is NOT supported. Code-based ad servicing and Third-party ad servicing/tracking are not

supported.

#### THOUGHT LEADERSHIP / SPONSORED CONTENT

Company logo: Max file size

Headshot (if applicable): Max file size

Approx. 5 word title, 20 word information blurb + URL link

Accepted Formats: .JPG or .PNG

Company logo should be 72 or higher dpi, in CMYK or RGB color format. We will place the provided content into our Thought Leadership format.

**Thought Leadership** should provide content that displays you and your company's expertise and perspective on a certain topic while delivering educational information for readers. Thought leadership should not promote your company's specific products, services or other offerings. Simply put, the content should be about the topic, not your company.

**Sponsored Content** is an avenue for you to directly get a desired message about your company out to the industry. It should highlight what specifically makes your company or what you are discussing unique in the industry. You can include details about your specific products, services and other offerings as well your accomplishments.

#### **DEDICATED EMAIL**

**Company Image:** 600px x 200px, at 72dpi with URL link **Company Logo:** 250px x 125px at 72dpi with URL link

Company Call to Action Button: 120px x 60px at 72dpi with URL

link

Company Message: Recommendation, 500 words max with no

active links in message

Accepted Formats: .JPG or .PNG

We will place the provided content into our Dedicated Email

format.

**Featured Sponsor On E-News:** 

Approx. 5 word title, 20 word information blurb +

link to content

#### **WEBSITE**

Leaderboard: 728px x 90px

Mobile Leaderboard: 300px x 100px

**Skyscraper:** 300px x 600px **Box Banner:** 300px x 250px

**Accepted Formats:** GIF, JPG, HTML and HTML5 **Maximum Sizes:** Must be smaller than 256 KB

**URL**: Please supply a URL to where your banner should link **Maximum Animation Length**: 30 seconds or three complete

loops

HTML, HTML5 and Third-Party Server Tracking: HTML5 and third-party ad serving/tracking is supported only if complete HTML code is supplied. We support click tracking/cache busting for Doubleclick, Google Ad Sense, Mediaplex and Yahoo! Publisher Network platforms.

# **Directory + Spotlight Specs**

#### **DIRECTORY PRINT ADS**

Full Page Float: 7.75" x 9.875" Full Page Trim: 8.25" x 10.375" Full Page Bleed: 8.5" x 10.675" Third Page: 2.375" x 9.25"

Acceptable File Format: PDF Only DO NOT INCLUDE CROP OR REGISTRATION MARKS. We only accept PDF files created to PDF/X-la or High Quality Print (CMYK) settings with all fonts images embedded. We do not accept native or EPS files, original art and/or fonts. We are not responsible for ad reproduction if PDF specifications are not met.

Premium Ad listings are created by *Monitor* using information provided from an online form.

#### **FUNDING SOURCE SPOTLIGHT**

Company logo: Max file size

Headshot or image (if applicable): Max file size

Approx. 500 words

Accepted Formats: .JPG, .PNG or .PDF

Company logo and headshot should be high res, 300 dpi, in CMYK color format.

Online listings are created by Monitor using information provided from an online form.